Job alert

Sales agent North UK- Ireland

LET US *STEEL* YOUR HEART

As our company continues to grow, we are expanding our commercial network and are currently looking for a motivated commercial agent to represent us in Ireland and Northern UK.

Who We Are

TELLURIA is a family-owned company based in Tongeren, Belgium. We specialize in the production of high-quality steel garden structures, including garden sheds, garages, lounges, and fencing solutions. Our products are distributed through DIY retailers and professional dealers across multiple countries.

What We Value

Sales is in your DNA. You are driven by the challenge of winning new customers while strengthening and expanding existing relationships. You naturally identify commercial opportunities and know how to turn them into results. Thanks to your product knowledge, you provide customers with expert advice and tailored solutions.

As part of our field sales team, you contribute directly to the continued growth and success of TELLURIA. You work independently, proactively, and with passion, always aligned with the company's vision and values. As a member of the TELLURIA family, you are committed to achieving shared success and maximizing sales performance within your assigned region and customer portfolio.

- You have strong commercial instincts and actively pursue sales opportunities;
- You are customer-focused and service-oriented — customer satisfaction drives your success;
- You acquire new clients and build long-term partnerships with existing customers;
- You have initial experience in B2B sales;
- You are willing and able to travel regularly.

What We Offer:

Working at TELLURIA means joining a supportive and dynamic work environment that encourages personal and professional development. Our organization is characterized by short communication lines and an open, informal culture. Within your role, you will enjoy a high level of autonomy and responsibility. Initiative, entrepreneurship, and ownership are recognized and rewarded.
In short: a diverse and challenging role in a dynamic and informal environment with excellent growth opportunities.

Interested?

Please send your motivation letter and CV to the attention of ivana@telluria.eu or nr.: 0032/12/33/90/000



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